

Contract No. 201101

Valid: 01/31/2021 to 01/31/2024

### Venue Industries Contacts

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### TIPS Contact

#### TIPS

866-839-8477

tips-usa.com

### Additional Information

Venue Industries is now an Awarded Vendor through the TIPS Purchasing Cooperative. As an Awarded Vendor, Venue Industries offers TIPS Members the opportunity to purchase products at discounted pricing without the delay & expense of going out to bid. Through the TIPS program, Venue Industries is able to save agencies both time & money, while delivering quality furniture. End user purchase orders are to be made out to Venue Industries referencing the applicable authorized dealer. It should have our contract number listed on the P.O. The TIPS Member must submit the TIPS Quote & PO both referencing the TIPS Contract Number, to [tipspo@tips-usa.com](mailto:tipspo@tips-usa.com).

End User Discount: 53% off LIST

Dealer Fee: 12%

Additional discounts may be provided for large orders. Price lists in effect are for 2023.

FOB Destination: Tampa, FL

### About

TIPS is a nationally recognized purchasing cooperative. This cooperative is a competed bid, meaning when the public entity recognizes it they do not need to go out to bid.

TIPS is sponsored by Texas Region 8 Education Service Center, which is a public agency vs. a non-profit organization. Many public entities usually have preference for publicly sponsored contracts.

### Eligible Agencies

School Districts

Higher Education

Cities

Counties

State Agencies

Healthcare Organizations

Church/Religious Organizations

Nonprofit Entities



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## Who's Who?

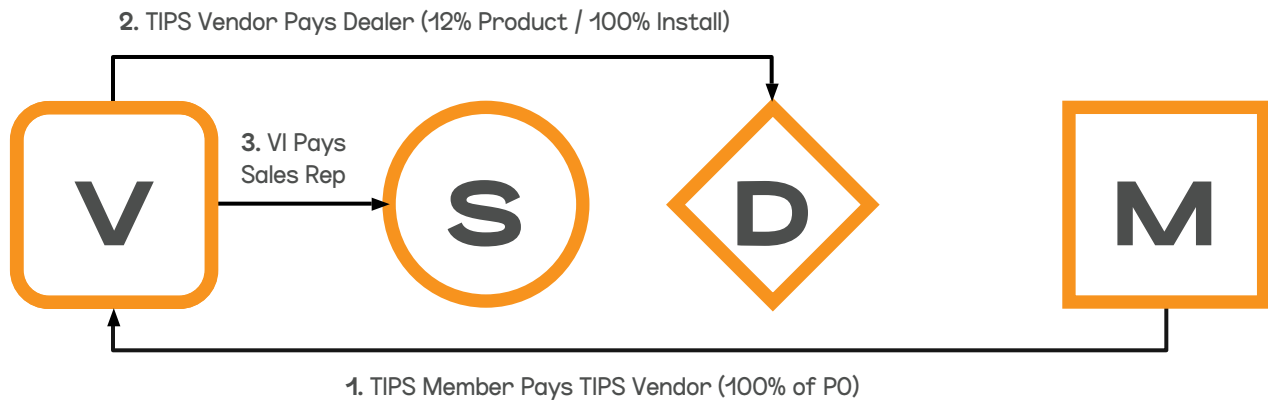
TIPS Member = End User / Dealer's Customer

TIPS Vendor = Venue Industries

Dealer = Dealer

Sales Rep = Sales Rep

## How TIPS Purchasing Works



## FAQ

### What does a quote for a TIPS customer look like?

List Price with 47% discount.

### How is a TIPS PO submitted?

The End User submits the PO directly to TIPS via email: [tipspo@tips-usa.com](mailto:tipspo@tips-usa.com)

The following information must be included:

TIPS Vendor Name

TIPS Vendor Quote #

TIPS Vendor Contract #

### How does the payment process work?

First, the TIPS Member pays the TIPS Vendor 100% of Purchase Order price. Then, the TIPS Vendor pays the Dealer (12%) & Sales Rep (Varies). Dealer needs to send an invoice to the TIPS Vendor directly.

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## TIPS Member Purchase Order Processing Procedure

1. Visit the TIPS website at: [www.tips-usa.com](http://www.tips-usa.com) and search “All Contracts” or “All Vendors” to locate a specific Vendor, service, or product.
2. When completing a TIPS purchase, the TIPS Member must request a TIPS Quote from the TIPS Vendor with the TIPS Contract Number referenced on the quote. You can easily request a quote using the TIPS Member Portal.
3. If the Member decides to proceed with the purchase, the Member must submit the TIPS Quote & PO (payable to the awarded TIPS Vendor) both referencing the TIPS Contract Number, to [tipspo@tips-usa.com](mailto:tipspo@tips-usa.com).
4. Please note that all vendor instructions must be included on the PO as vendor instructions detailed in the body of the email to [tipspo@tips-usa.com](mailto:tipspo@tips-usa.com) are not seen by the Vendor.
5. A comprehensive list of “automated vendors” can be found at [www.tips-usa.com/automatedvendors.cfm](http://www.tips-usa.com/automatedvendors.cfm). If the vendor is an “Automated Vendor” please send the TIPS Quote & PO directly to the vendor.
6. Member payment will be made directly to the Vendor by the Member as agreed by the parties.

In the event a Member submits PO directly to Vendor that is NOT an “Automated Vendor”, it must be immediately forwarded to TIPS marked as “confirmation only” within 30 days of the issue date. Please see the TIPS Reseller Procedure when using a Reseller of the primary TIPS Vendor.

**Need Assistance?** 866-839-8477